



Conférence EuroCloud

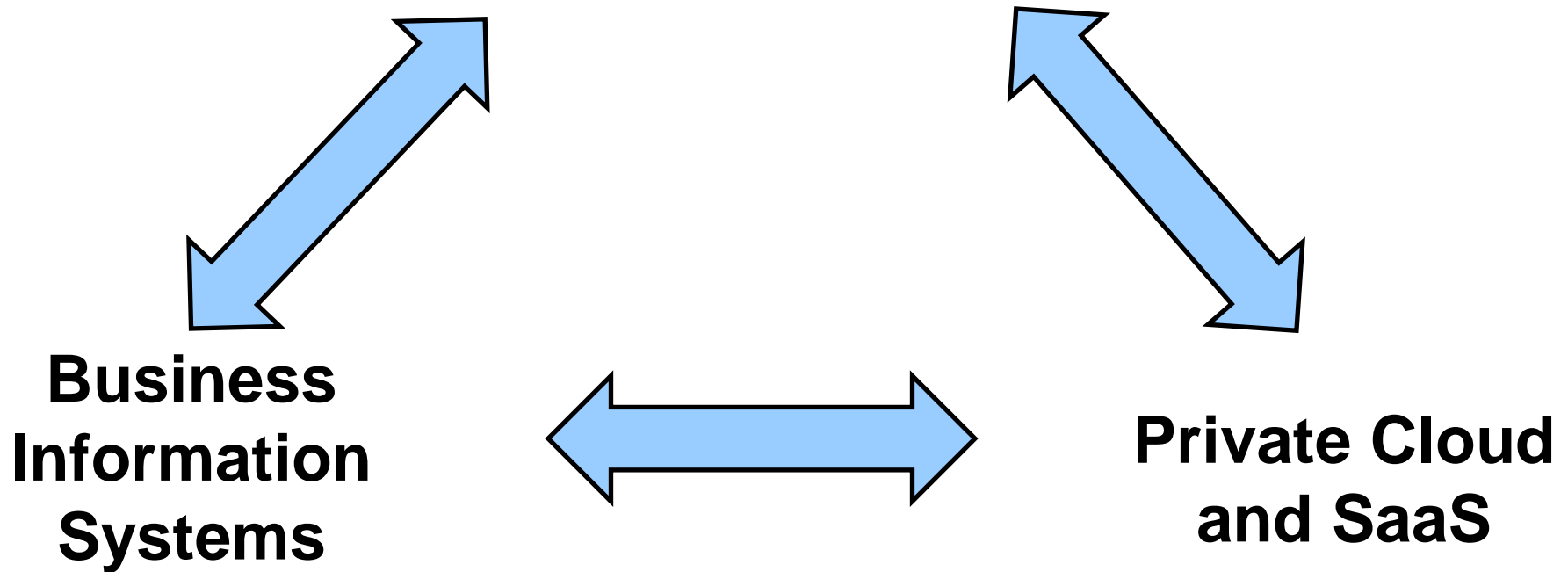
# **Migrer vers le Cloud Computing: opportunités et pièges**

**Economiser via des solutions Cloud Computing et  
SaaS, possible?**



*Présenté par Sébastien Pierson, e-Kenz S.A.  
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## IT Services

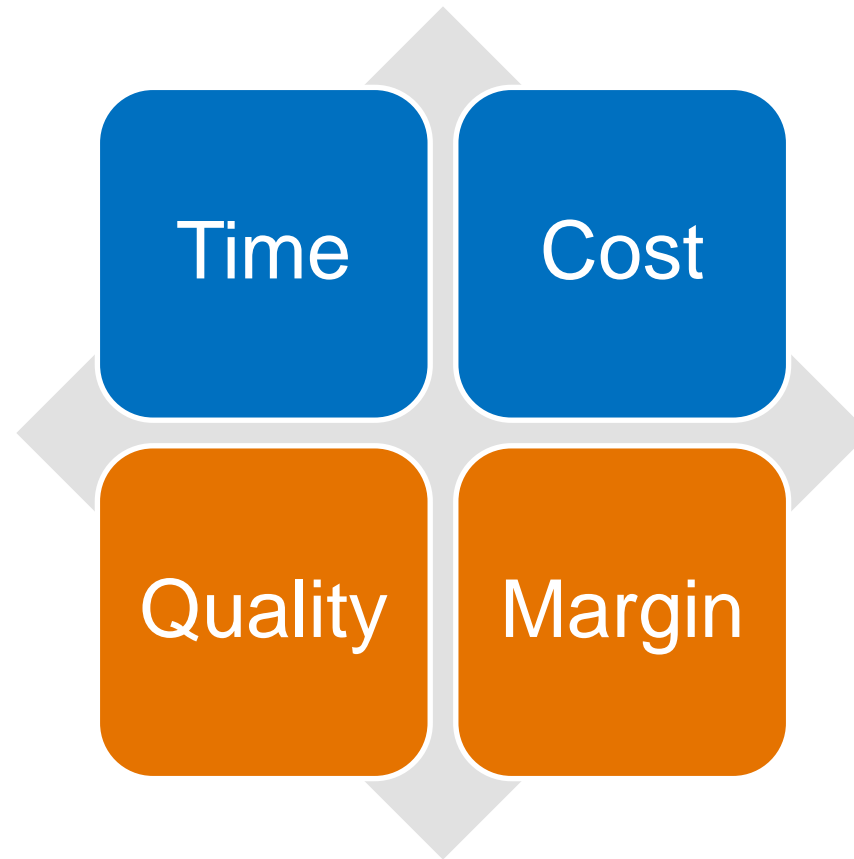


## IT on premises Vs Cloud/SaaS

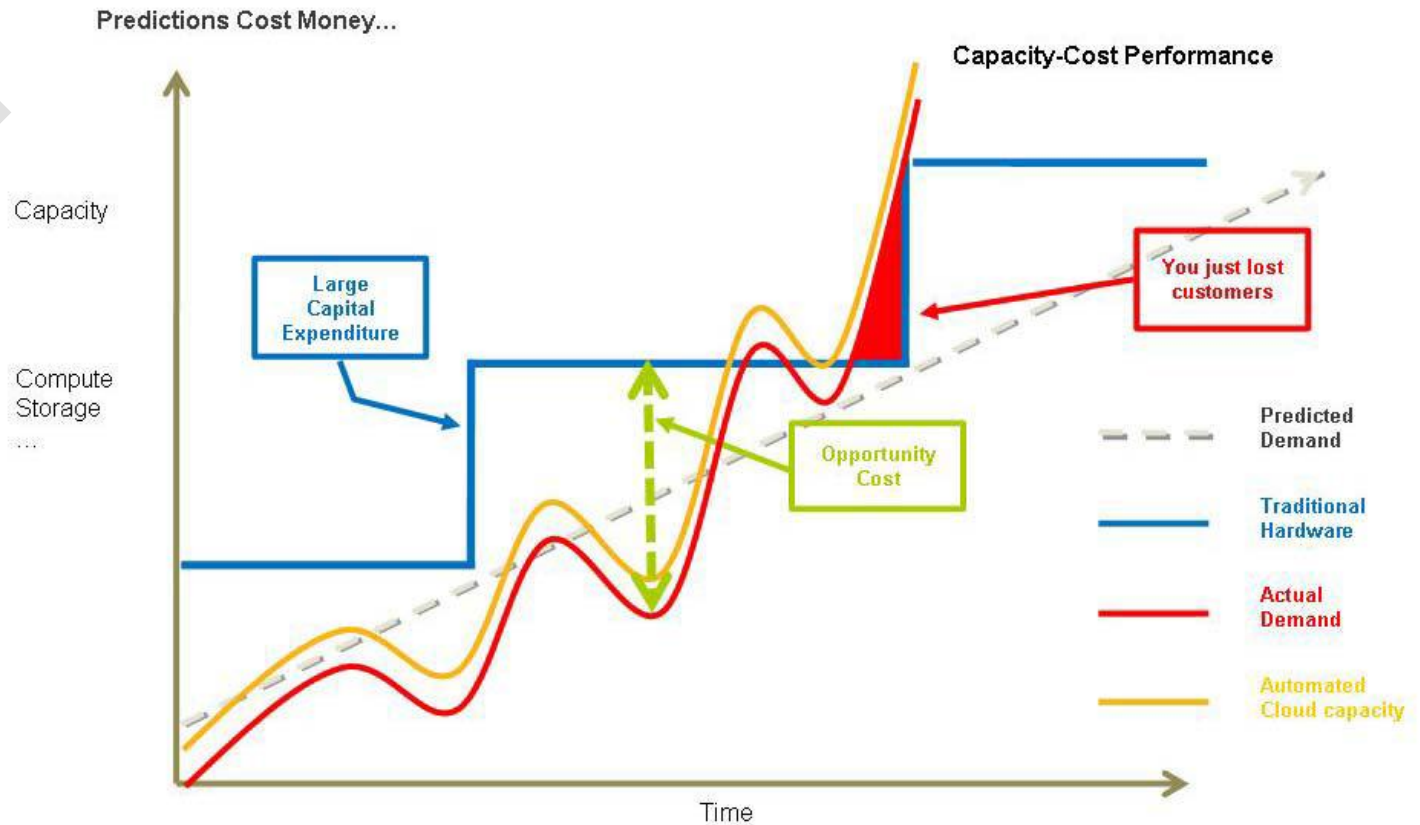
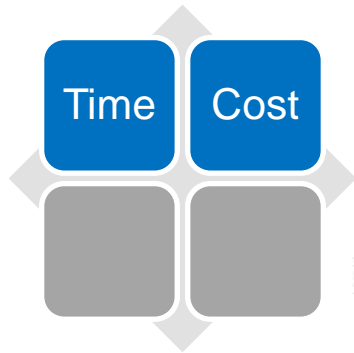
- Own hardware / licences
- Oversizing / Undersizing
- HR management
- Hosted infrastructure / services
- Flexible provisioning
- Guaranteed SLA
- Transfer of risk
- Transfer of HR



# ROI cloud computing

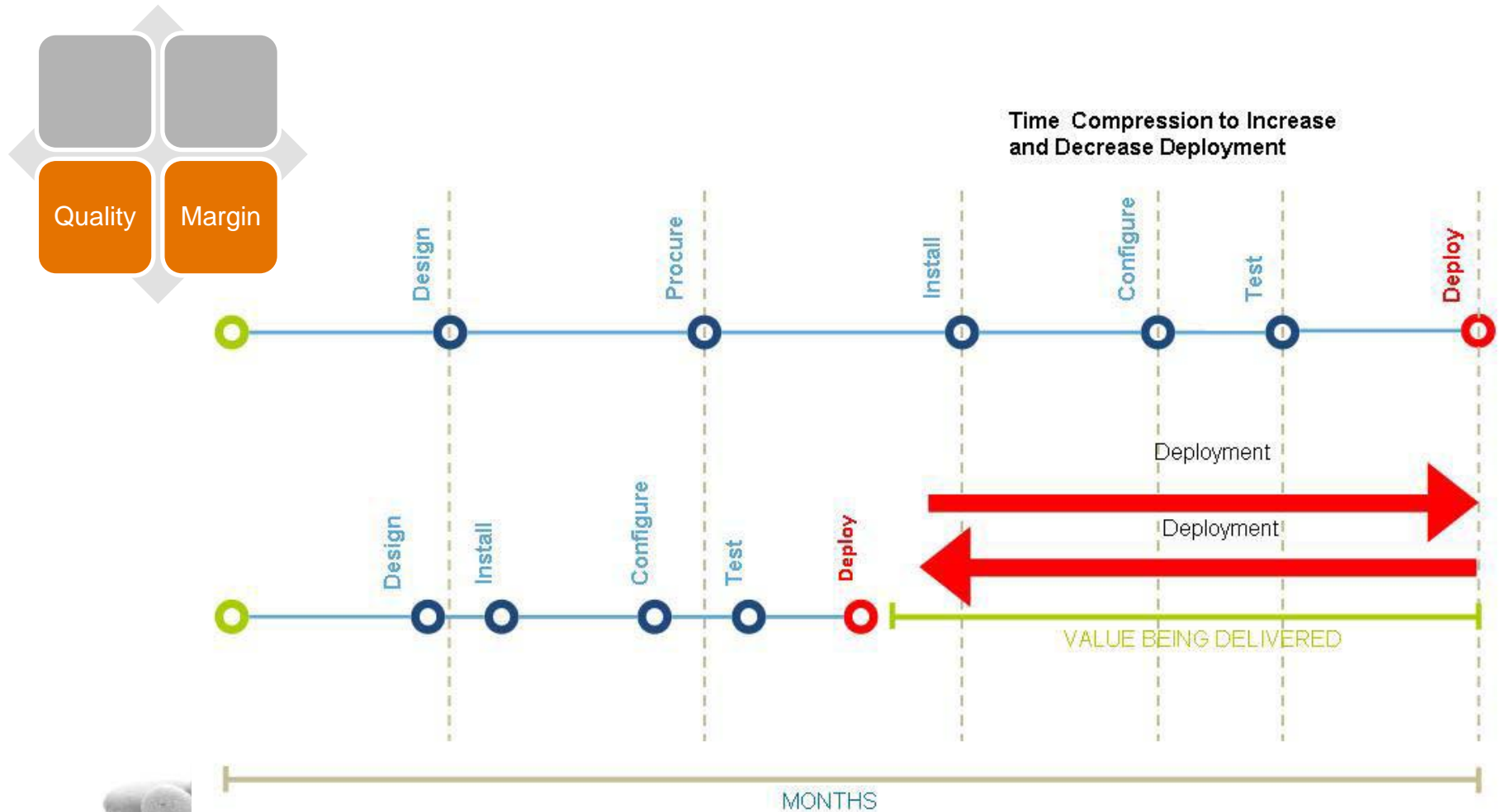


# Capacity versus utilisation curve



Source: Amazon Web Services

# Earning time to deliver execution



**Hiring Experts**

Growing and evolutivity

**In Depth  
Organizational  
Changes**

Dedicated  
Infrastructure  
Maintenance

**Business  
Continuity Plan**



# Contact person



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